

# The Edge

Information and news that gives you an edge in the real estate business.

#### THIS WEEK



- Take a FRESH Look at Houston Housing
- ICYMI: Court Grants Final Approval to NAR Settlement
- HAR & Unlock MLS Data Share | Live on Dec. 10
- Leverage the Power of the HAR CRM
- New Webinars Happening This Month | Register Now







## Take a FRESH Look at Houston Housing



## FRESH REPORT

#### **New Listings**

**↑**15.5%

11,519

New listings outpaced last year's volume in November. REALTORS® entered 11,519 properties into the Multiple Listing Service (MLS) compared to 9,975 in 2023. That represents an increase of 15.5%.

## **(1)**

#### **Active Listings**

**†23.9**%

30,927

Active listings, or the number of available properties, were 23.9% above where they were in November 2023. There were 30.927 available properties in the MLS versus 24,970 last year.

#### **Avg. List Price**

4.3%

\$435,280

The average list price increased 4.3% year-over-year in November. The ALP was \$435,280 compared to \$417,155 last year.



3

### Here is HAR's November 2024 FRESH (First Real Estate Snapshot of Houston):

- The Greater Houston real estate market continued its upward trajectory in November.
- New Listings outpaced last year's levels with REALTORS® entering 15.5% more properties into the MLS compared to November 2023.
- Active Listings increased 23.9% to 30,927 in November.
- The **Average List Price** for homes rose 4.3% to \$435,280.

HAR's complete **November 2024 Market Update** will be distributed Wednesday, December 11.

Be on the lookout for HAR's November 2024 Market Update, which will be distributed Wednesday, December 11. We hope



## **ICYMI: Court Grants Final Approval to NAR Settlement**

- Last week, a federal court granted final approval to the NAR settlement covering the commissions lawsuits brought by sellers in many states across the country.
  You may read more about this legal update ONLINE HERE.
- NAR has released a series of consumer guides designed to help agents empower home buyers and sellers following recent practice changes required as part of the settlement.
  You may access the guides at <a href="har.com/settlement">har.com/settlement</a>.

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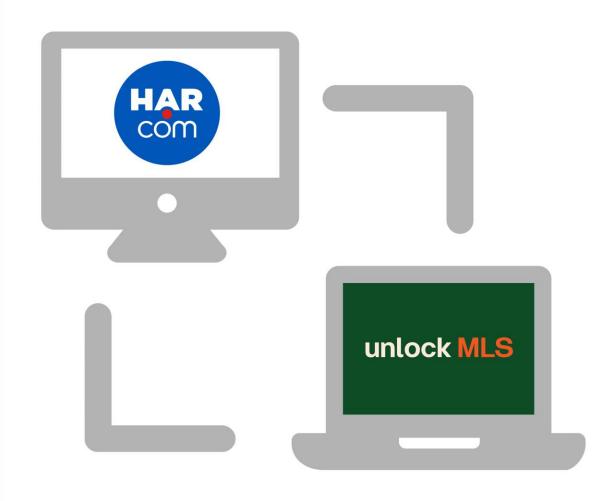


## HAR & Austin's Unlock MLS Data Share | Live on Dec. 10

HAR and Austin's MLS

# DATA SHARE

Learn more at: https://cms.har.com/mlsagreements/



Course







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### **Webinar Course Dates**

December 2, 4 & 12

Register Online: www.har.com/edu







# New Webinars Happening This Month | Register Now



