



The Edge

Information and news that gives you an edge in the real estate business.

THIS WEEK



- MLS Rule Changes Take Effect Later This Week
- New & Updated Fields in Matrix
- Bob Hale Receives HBJ's Lifetime Achievement Award
- Meet Your Newly Elected HAR Board of Directors
- The Ultimate Video Solution for REALTORS®
- Hurricane Beryl Disaster Assistance Available
- Engage Tickets On Sale Now
- New Webinars Happening This Month
- You're Invited: CommGate's 2024 Economic Outlook
- HAR TREPAC Presents: Sips & Cigars
- Inman Connect Austin | Extra Savings for HAR Members

"The Edge" is a weekly tool for managers to use to inform their agents and stay current and up-to-date with important real estate industry issues.

Produced by the HAR Communications Department.



MLS Rule Changes Take Effect Later This Week

The Reality of Real Estate



The NAR Settlement Will Impact:

- Buyers
- Sellers
- Agents

Get the facts about how it will affect you at [HAR.com/realtor-reality](https://www.har.com/realtor-reality).

Check out the consumer campaign at [HAR.com/reality](https://www.har.com/reality).

We want to make sure all members have accurate information about the upcoming MLS rule changes that take effect later this week. Here are the two dates you need to know:

- **Friday, August 16** — All compensation fields will be removed from the HAR MLS. Any offer of compensation must be communicated outside the MLS.
- **Saturday, August 17** — MLS rule changes and process changes take effect. A written agreement, such as a Residential Buyer’s Representation Agreement, must be signed before you conduct a showing, in person or virtually, of a property that is for sale.

Due to popular demand, we have added new dates and times for the “Forms You Need to Know” class. You may view the course schedule and register [HERE](#).

New & Updated Fields on Matrix

Matrix Updates Happening on August 16:

- All compensation fields will be removed.
- 'HOA Amenities' added as a new field with more than 30 values to choose from. *Available for the following property classes: Single-Family, Townhouse/Condo, Lots, Country Homes/Acreage, Multi-Family, Mid/Hi-Rise Condo and Rentals.*
- 'Accessibility Features' added as a new field with 15 options to choose from. *Available for the following property classes: Single-Family, Townhouse/Condo, Country Homes/Acreage, Multi-Family, Mid/Hi-Rise Condo and Rentals.*
- 'Application Fee Per Person' added as a new field for Rentals.



**NEW FIELD NOW
LIVE ON HAR MLS!**

**Seller May Contribute to Buyer
Expenses Up To: \$_____**

This new field has been added to the MLS to communicate the possibility of the seller making a contribution or concession toward buyer expenses, but the contribution may not be conditioned on paying broker fees.

You may find more information about the new fields and updates to existing fields [HERE](#).

Bob Hale Receives HBJ's Lifetime Achievement Award



Congratulations to **HAR President and CEO Bob Hale**, who won the *Houston Business Journal's* first-ever **Lifetime Achievement Award for Residential Real Estate!**

He was recognized for his contributions to the real estate industry for more than 50 years!

Congratulations to all the winners of HBJ's 2024 Residential Real Estate Awards!



Meet Your Newly Elected HAR Board of Directors

Congratulations to the newly elected members of the **2025 HAR Board of Directors!**

To see the election results, visit www.HAR.com/election.

Thank you to all who ran!



CONGRATULATIONS
to the *Newly Elected*
2025 HAR
Board of Directors

A row of eight dark blue silhouettes of business professionals in various poses, some holding folders or documents, standing against a light blue background.



The Ultimate Video Solution for REALTORS®

This week, the *HAR on the Move* podcast welcomes **HAR Director of Video Services Claudia Hernandez** to discuss the ultimate video solution for REALTORS®. She also shares her professional video marketing insights.

Each Wednesday, HAR on the Move covers a variety of topics that are beneficial to all HAR members.

Listen anywhere, anytime!

Subscribe today wherever podcasts are available or visit [HAR Connect](#) for the latest episode.



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Hurricane Beryl Disaster Assistance Available

The Texas REALTORS® Disaster Relief Fund is now accepting applications from Houston-area residents who were displaced from their primary residence because of Hurricane Beryl.

Applicants may be eligible for up to \$1,000 in assistance if they meet certain criteria.

Applications must be submitted on or before August 23, 2024.

For eligibility and application information, visit cms.har.com/disaster-relief-fund.



REALTOR® RELIEF FUND



THURSDAY,
OCT. 17, 2024

Tickets on
Sale NOW!



2024

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Available to HAR members with 20+ years of consecutive membership.

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New Webinars Happening This Month




**SHIFTING
for SUCCESS**

**BALANCING
ACT:**

*Work-Life Harmony for
Real Estate Professionals*

HAR.com **TUESDAY,
AUGUST 27**
12 - 1:30 p.m.

SPONSOR: 

REGISTER ONLINE: www.har.com/edu

**AFFORDABLE
HOUSING** 

WEBINAR Wed., Aug 28
12 - 1:30 p.m.

*Increasing Generational Wealth
Building for Underserved
Communities*

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Business Management Program

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10 WEEKS TO MASTER YOUR BUSINESS!

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(TREC #47325 • Provider #2 Houston Association of REALTORS®)

WEEK 1 & 2

WEEK 3 & 4

WEEK 5 & 6

WEEK 7 & 8

WEEK 9 & 10



Vision, Goals & Planning Process



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Empowering People & Systems of Management



**Demystify the Finances:
A 2-part Case Study**



**Apply the Finances:
Grow the Bottom Line**

To Learn More or Register, Visit: www.goalmakers.com/har



ECONOMIC OUTLOOK & SOCIAL EVENT

Wed, SEPT. 11
3 - 6 p.m.

Featuring
JEFF HAVSY
Moody's Analytics

HOSTED BY
commgate



REGISTER ONLINE
har.com/edu

FREE to members of
CommGate, CCIM, and SIOR
Non-members \$50

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beverages after the Economic Outlook,
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Information and news that gives you an edge in the real estate business.
Produced by the HAR Communications Department.



HAR TREPAC presents:



Sips & Cigars

August 20

5:30 - 8:30 p.m.

For more information email:
TREPAC@har.com.



Inman Connect Austin | Extra Savings for HAR Members

inman **CONNECT** AUSTIN

WEDNESDAY, OCTOBER 9

BRAZOS HALL | 204 E 4TH ST, AUSTIN



For a limited time, you can **save \$50** off the already discounted rate, so you'll **only pay \$399** if you **use the exclusive link for HAR members**. You won't want to miss it. Make sure to secure your ticket today before the rates go up!

*Off the
already
discounted
rate!*

SAVE

\$50

For the exclusive link for HAR members, [CLICK HERE.](#)